

Sourcing Turn Negotiated Contracts into Tangible Savings

Uncover new savings opportunities by capturing supplier value beyond just price.

ESM Solutions' Sourcing application, easySourcing™, automates the entire bidding process and manages your suppliers, bids, quotes, RFXs and catalogs in one place.

The Benefits

Intuitive Application

- + manages your suppliers, bids, quotes, RFXs and catalogs in one place
- + increases efficiency and accuracy of the sourcing process with intuitive and flexible bidding capabilities
- + allows users to create new bids or copy existing bid events with intuitive self-service bid management
- + makes bid request history and audits available in real-time
- + turns awarded bids into contracted catalogs with one click
- + integrates seamlessly with easyPurchase™ and ContractManagement™ to facilitate on-contract spending

Organizational Savings

- + reduces administrative time and costs
- + saves administrative time by monitoring the sourcing event process in real-time
- + eliminates paper handling and costs associated with manual sourcing
- + provides organization-compliant responses
- + makes the sourcing process faster and easier

Supplier Visibility

- + provides an interactive Supplier Portal for all enabled suppliers to manage their sourcing events
- + enables suppliers to quickly find and respond to sourcing opportunities

- + supports access to a collaborative marketplace between buyers and suppliers
- + easily tracks supplier participation and responses
- + facilitates future competition and supplier negotiations by posting bid award results
- + leads to effective supplier relations

The Modules

easySourcing is a single suite application offering the following modules to give you complete control over your business processes:

- + line item bid – manage the entire bid event process, from requirements to award
- + discount bid – solicit discounts off entire or partial supplier catalogs and categories
- + quote – capture information from suppliers needed to identify the most competitive price
- + project – send RFXs with electronic attachments when your organization requires sealed or unsealed formal proposal management

